

TRUCKEE 2018 | Q1

MARKET REPORT



ENGEL & VÖLKERS®

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TRUCKEE

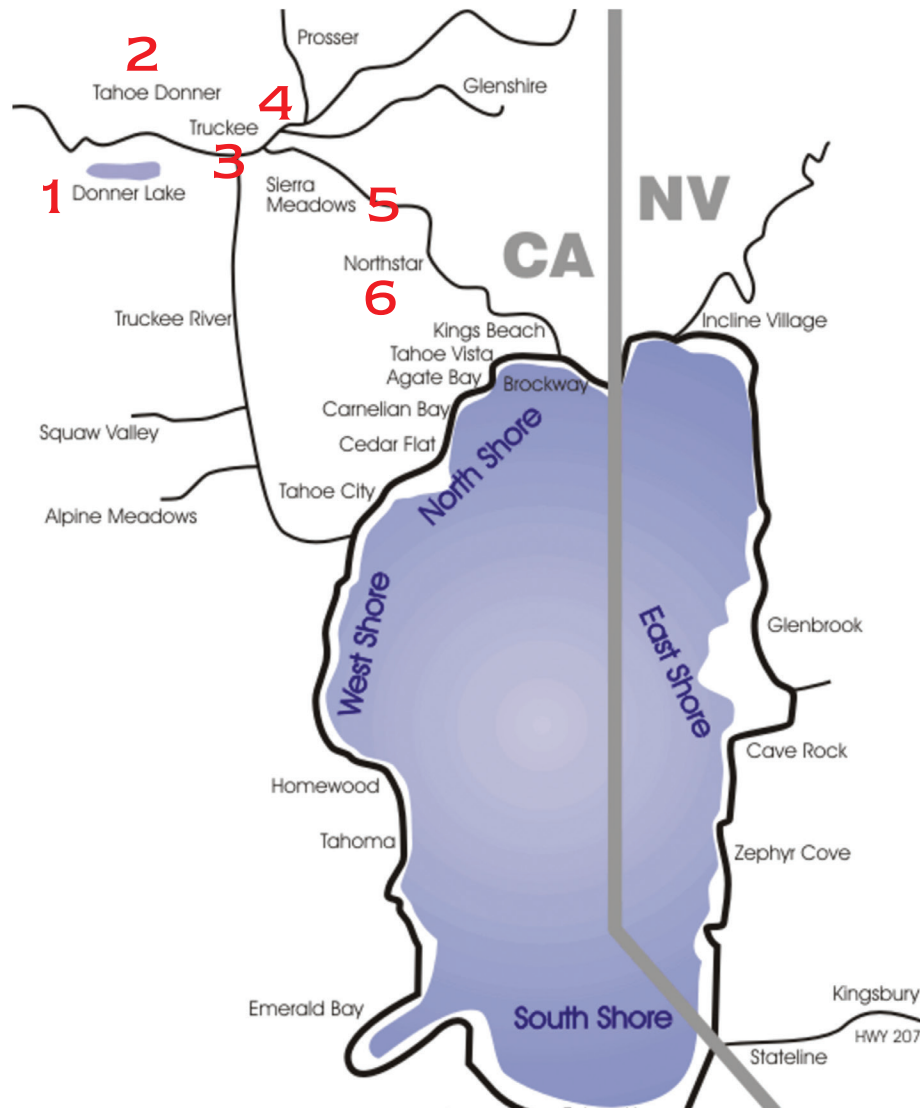
ENGEL & VÖLKERS®
TRUCKEE DONNER

ENGEL & VÖLKERS®
LAKE TAHOE

ENGEL & VÖLKERS®
INCLINE VILLAGE

MARKET REPORT

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MARKET REPORT

DONNER LAKE



SINGLE FAMILY LAKEFRONT	Q1 - 2018	Q1 - 2017	% Change
Median Sales Price	\$1,975,000	-	-
Average List Price	\$2,600,000	-	-
Average Sold Price	\$1,975,000	-	-
Average Days on Market	149	-	-
Highest Sold Price	\$1,975,000	-	-
Lowest Sold Price	\$1,975,000	-	-
Properties Sold	1	0	-
% Sold Price to Average List Price	76.0%	-	-

SINGLE FAMILY	Q1 - 2018	Q1 - 2017	% Change
Median Sales Price	\$529,000	\$365,500	44.7%
Average List Price	\$646,580	\$478,033	35.3%
Average Sold Price	\$626,600	\$457,166	37.1%
Average Days on Market	62	74	-16.2%
Highest Sold Price	\$1,100,000	\$645,000	70.5%
Lowest Sold Price	\$410,000	\$361,000	13.6%
Properties Sold	5	3	66.7%
% Sold Price to Average List Price	96.9%	95.6%	1.3%

CONDOS	Q1 - 2018	Q1 - 2017	% Change
Median Sales Price	\$170,000	-	-
Average List Price	\$159,333	-	-
Average Sold Price	\$152,666	-	-
Average Days on Market	56	-	-
Highest Sold Price	\$199,000	-	-
Lowest Sold Price	\$89,000	-	-
Properties Sold	3	0	-
% Sold Price to Average List Price	95.8%	-	-

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TAHOE DONNER

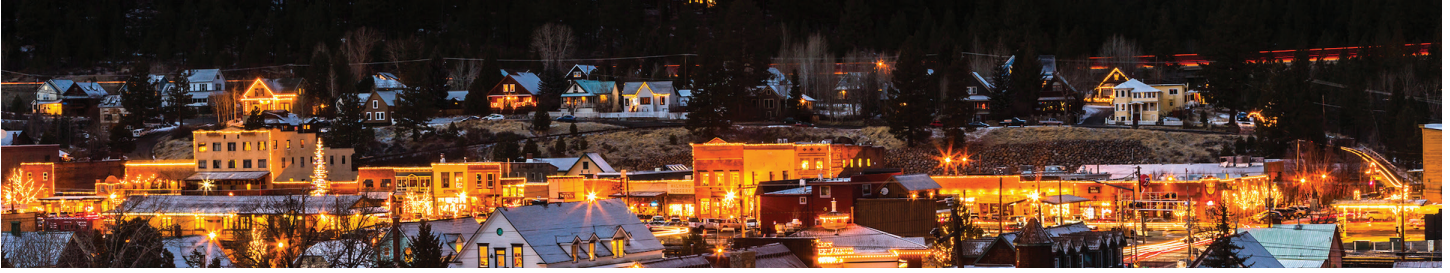


SINGLE FAMILY	Q1 - 2018	Q1 - 2017	% Change
Median Sales Price	\$715,000	\$652,500	9.6%
Average List Price	\$833,289	\$715,499	16.5%
Average Sold Price	\$823,516	\$703,360	17.1%
Average Days on Market	49	59	-17%
Highest Sold Price	\$1,615,000	\$1,425,000	13.3%
Lowest Sold Price	\$450,000	\$365,000	23.3%
Properties Sold	53	40	32.5%
% Sold Price to Average List Price	98.8%	98.3%	0.5%

CONDOS	Q1 - 2018	Q1 - 2017	% Change
Median Sales Price	\$388,000	\$411,000	-5.6%
Average List Price	\$347,299	\$361,184	-3.8%
Average Sold Price	\$344,400	\$356,923	-3.5%
Average Days on Market	36	42	-14.3%
Highest Sold Price	\$440,000	\$535,000	-17.8%
Lowest Sold Price	\$90,000	\$75,000	20.0%
Properties Sold	10	13	-23.1%
% Sold Price to Average List Price	99.2%	98.8%	0.3%

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TRUCKEE



SINGLE FAMILY	Q1 - 2018	Q1 - 2017	% Change
Median Sales Price	\$537,000	\$570,000	-5.8%
Average List Price	\$669,638	\$634,727	5.5%
Average Sold Price	\$650,306	\$622,193	4.5%
Average Days on Market	63	54	16.7%
Highest Sold Price	\$2,400,000	\$1,540,000	55.8%
Lowest Sold Price	\$215,000	\$220,000	-2.3%
Properties Sold	39	37	5.4%
% Sold Price to Average List Price	97.1%	98.0%	-0.9%

CONDOS	Q1 - 2018	Q1 - 2017	% Change
Median Sales Price	\$584,000	\$605,000	-3.5%
Average List Price	\$598,666	\$616,750	-2.9%
Average Sold Price	\$598,666	\$612,000	-2.2%
Average Days on Market	22	20	10.0%
Highest Sold Price	\$697,000	\$738,000	-5.6%
Lowest Sold Price	\$559,000	\$500,000	11.8%
Properties Sold	6	4	50.0%
% Sold Price to Average List Price	100.0%	99.2%	0.8%

MARKET REPORT

TRUCKEE GOLF COMMUNITIES

Gray's Crossing, Old Greenwood,
Lahontan & Schaffer's Mill



SINGLE FAMILY	Q1 - 2018	Q1 - 2017	% Change
Median Sales Price	\$1,750,000	\$1,357,500	28.9%
Average List Price	\$1,886,461	\$1,468,999	28.4%
Average Sold Price	\$1,803,453	\$1,398,333	29.0%
Average Days on Market	96	97	-1.0%
Highest Sold Price	\$2,900,000	\$1,825,000	58.9%
Lowest Sold Price	\$1,200,000	\$849,000	41.3%
Properties Sold	13	12	8.3%
% Sold Price to Average List Price	95.6%	95.2%	0.4%

CONDOS	Q1 - 2018	Q1 - 2017	% Change
Median Sales Price	\$1,202,500	\$1,025,000	17.3%
Average List Price	\$1,153,500	\$1,156,666	-0.3%
Average Sold Price	\$1,136,250	\$1,128,333	0.7%
Average Days on Market	18	108	-83.3%
Highest Sold Price	\$1,255,000	\$1,500,000	-16.3%
Lowest Sold Price	\$885,000	\$860,000	2.9%
Properties Sold	4	3	33.3%
% Sold Price to Average List Price	98.5%	97.6%	1.0%

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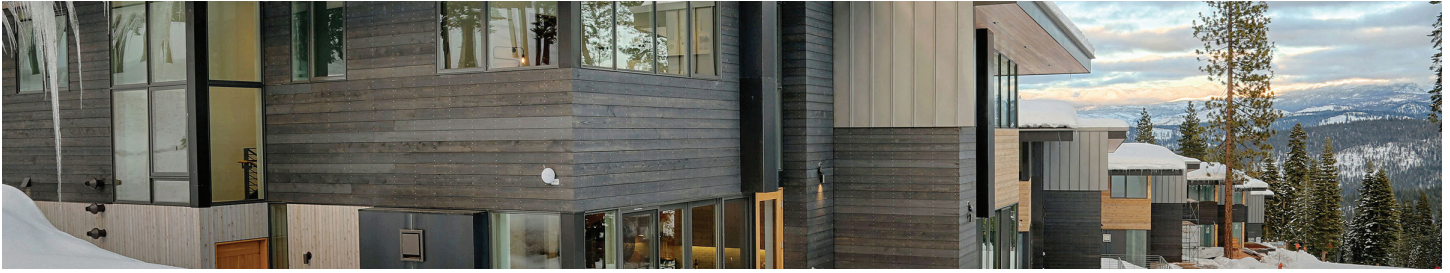
MARTIS CAMP



SINGLE FAMILY	Q1 - 2018	Q1 - 2017	% Change
Median Sales Price	\$4,650,000	\$3,652,500	27.3%
Average List Price	\$4,931,818	\$4,218,571	16.9%
Average Sold Price	\$4,731,969	\$3,864,642	22.4%
Average Days on Market	203	200	1.5%
Highest Sold Price	\$8,800,000	\$5,375,000	63.7%
Lowest Sold Price	\$3,225,000	\$2,450,000	31.6%
Properties Sold	11	7	57.1%
% Sold Price to Average List Price	95.9%	91.6%	4.3%

MARKET REPORT

NORTHSTAR



SINGLE FAMILY	Q1 - 2018	Q1 - 2017	% Change
Median Sales Price	\$1,535,000	\$1,015,000	51.2%
Average List Price	\$2,464,400	\$1,222,083	101.7%
Average Sold Price	\$2,260,200	\$1,138,125	98.6%
Average Days on Market	213	165	29.1%
Highest Sold Price	\$4,741,000	\$2,050,000	131.3%
Lowest Sold Price	\$890,000	\$517,500	72.0%
Properties Sold	5	12	-58%
% Sold Price to Average List Price	91.7%	93.1%	-1.4%

CONDOS	Q1 - 2018	Q1 - 2017	% Change
Median Sales Price	\$704,500	\$453,500	55.3%
Average List Price	\$1,055,833	\$733,823	43.9%
Average Sold Price	\$1,007,208	\$699,882	43.9%
Average Days on Market	141	90	56.7%
Highest Sold Price	\$2,150,000	\$1,950,000	10.3%
Lowest Sold Price	\$395,000	\$220,000	79.5%
Properties Sold	12	17	-29.4%
% Sold Price to Average List Price	95.4%	95.4%	0.0%